# A Field of Her Own: Property Rights and Women's Agency in Myanmar\*

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Can financial incentives lead households to register land in women's names, thereby providing them with formal property rights? Can formal property ownership improve women's economic outcomes and change political dynamics within the household? To investigate these questions, we take advantage of a bank lending policy in Myanmar that motivated men in households with land holdings above ten acres to title the surplus land in their wives' names. We surveyed 5,068 men and women in Myanmar about land ownership, economic activity, and gendered decision-making. We find that the financial incentives provided by the bank lending policy led to increases in women's formal property ownership, but these exogenously assigned rights did not manifest broadly into greater economic empowerment or decision-making power for recipients. We provide suggestive evidence that local cultural norms are a significant constraint for women to achieve empowerment through formal land rights.

**Keywords:** land rights, women's empowerment, lending policy, ten acres, Myanmar, regression discontinuity

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A critical driver of gender inequality is women's limited access to land, especially in lower-income states: 61% of working women are employed in agriculture in the least developed nations, but women hold only 18% of global agricultural land (ILO 2019; FAO 2022). Assessing the relationship between women's property rights and economic and political power is fundamental to understanding gender inequality (Moghadam 1990). In this paper, we explore whether expanding women's de jure (written, legal) ownership of land, a critical economic, political, and social asset, shapes women's power within the household. We study a "natural experiment," created by a bank policy in Myanmar, that provided financial incentives to subdivide household land and obtain additional formal land certificates in a woman's name. Our analysis asks two questions. First, can such incentives create access to formal property ownership for women? Second, will formal ownership improve economic outcomes as well as shift power dynamics within and beyond the household?

We find strong evidence that these incentives led households to transfer formal de jure property rights to women: households affected by the policy were 15 percentage points more likely to have at least one land title (known as a Form 7) with the wife's name on it. These households also reported a higher number of land-collateralized loans. Despite this change in women's debt levels, we find no evidence, on average, that de jure property rights for women were linked to differences in economic or social decision-making in the household, and our results are robust to multiple tests. However, after separating the sample geographically by

<sup>&</sup>lt;sup>1</sup> In this paper, we focus our analysis on the household members with primary decision-making power. In practice, this was most often a married couple, who for brevity we refer to as husband and wife.

local gender norms, we observe measurable effects on decision-making outcomes *only* in areas where norms and elite attitudes were more favorable towards women's land ownership and economic participation. This suggests that a supportive cultural and political environment is a necessary condition for property transfers to meaningfully affect gender dynamics.

This research expands on theories of women's economic empowerment that model changes in power within the household as a bargaining game (e.g., Browning and Chiappori 1998), where the allocation of assets within the household shapes bargaining power and decision-making (Iversen and Rosenbluth 2006). Building on this seminal work, our theory emphasizes an individual's legal ownership of land as potentially offering a fundamental shift in power dynamics within the household. We trace a possible theory of change that flows from women's formal property ownership, to credit access, to increases in economic returns/productivity, and finally to greater agency in household decision-making. Each of these steps is subject to important scope conditions, including consideration of social norms (Carnegie et al. 2020).

According to the 2003 agricultural census, women comprised only 15% of formal land holders in Myanmar, although customary rights vary (Lambrecht et al. 2023). Formal written documentation of property rights matters greatly, as evidenced by the fact that nearly 80% of respondents in our survey said that having their name on a written document is what makes the land "theirs." This makes Myanmar an ideal setting in which to study the impact of formal land transfers, relative to places with more limited documentation in sub-Saharan Africa (e.g., Huntington and Shenoy 2021). On the other hand, norms or enforcement mechanisms (or lack thereof) may be more important in determining whether formal property rights lead

to changes in power within the household (Brulé 2020; Carnegie et al. 2020), and on this dimension Myanmar is considered by most observers to perform relatively poorly. At the time of writing, it ranked in the bottom third of the UNDP's 2021 Gender Inequality Index and the bottom sixth of the World Economic Forum's 2023 Global Gender Gap Index. This is an important consideration for contextualizing our results more broadly.

In 2013, the Myanmar Agricultural Development Bank (MADB), the country's dominant rural lender, rationed its loans by capping the amount of land eligible for agricultural lending at ten acres. Households owning more than ten acres of land were incentivized to break apart plots and formally register the surplus land in the name of another household member—often the wife of the current rights holder—in order to access additional bank credit. Employing a regression discontinuity (RD) design, we compare households with land holdings just below ten acres (who had no incentive to transfer land rights) to those just above this threshold. Our data comes from a household survey conducted between November 2019 and January 2020, during which we interviewed husbands and wives in 2,534 households across 138 village tracts of the Ayeyarwaddy region in southern Myanmar. We collected information from both partners in each household on a wide range of demographic and economic outcomes, as well as household decision-making processes, perceptions of agency, social norms, and—through a demand elicitation exercise—women's willingness to pay for monetary autonomy.

We highlight two key findings with implications for public policy and future research. First, providing formal property rights does change a woman's economic position and financial engagement in the household, specifically in the form of loans taken out in her name.

Second, despite these changes in *de jure* power, women's earnings and decision-making ability within the household do not change. Further analysis suggests that such changes are only likely to occur in places where local norms are supportive of women's land ownership and decision-making roles. Future work should therefore focus on designing policies that both encourage inclusive property rights and seek changes to intra-household power dynamics.

Our work contributes to the literatures on the formalization of property rights, the empowerment of women, and the intersection of public and private power (Cheema et al. 2023). An extensive literature in economics emphasizes the importance of formal *de jure* property rights for investment and labor market decisions (De Soto 2001; Field 2007; Galiani and Schargrodsky 2010). In most patriarchal societies, ownership and control of immovable property such as land and houses is restricted to men (Agarwal 1995), and spouses are often unable to have their names included on household property and land titles (Brown 2003; Savath, Fletschner and Santos 2015). Our setting provides a unique opportunity to study the consequences of assigning property rights specifically to women.

If women obtain formal property, it could lead to empowerment, defined as the ability to make decisions about one's own life (Akter et al. 2017), with implications both within and outside the household. These benefits may follow directly from the economic returns to formal property rights (Agarwal 1997), or from non-economic changes that nevertheless shape the position of women in the household (Panda and Agarwal 2005; La Ferrara and Milazzo 2017; Harari 2019) and their subsequent ability to exercise political preferences (Cheema et al. 2023). Previous studies on women's land rights have focused on changes in land

tenure laws, registration of informally held land, legal consultation on land registration, and encouragement of joint titling programs. Many of these find positive effects on measures of market engagement or empowerment (Ali, Deininger and Goldstein 2014; Brulé and Gaikwad 2021; Menon, Van der Meulen Rodgers and Kennedy 2017; Wiig 2013; Holden, Deininger and Ghebru 2011) but others document neutral or even deleterious consequences (Bhalotra, Brulé and Roy 2020; Roy 2015).<sup>2</sup> In contrast, we examine a setting in which households have a financial incentive to title land in women's names, without a change in the overall legal system and without conferring new property rights to the household as a whole. Such voluntary changes could theoretically improve women's empowerment more than mandated legal changes—which could engender backlash—but as our findings demonstrate, there is a limit to the impact that can be expected from this type of voluntary property transfer.

#### PROPERTY RIGHTS AND BANK LENDING IN MYANMAR

All land in Myanmar is owned by the state, but the central government allocates long-term usage rights—which can be exchanged, sold, and mortgaged—and therefore are akin to private property rights. We refer to these usage rights as "property rights" for simplicity. These can be rescinded by the local authorities for eminent domain or when the lease is violated by the user, but such cases are relatively rare (Rhoads 2018).

The two documents that confer the strongest property rights are the Land Grant for urban settings and the Form 7 for agricultural settings (such as the Ayeryawaddy region, where our data was collected). The Form 7 is often referred to as a land-use rights certificate

<sup>&</sup>lt;sup>2</sup> Aside from property rights, studies have also been conducted on interventions that target other economic benefits to women, including cash transfers, microfinance initiatives, financial access, and business training programs (Duflo 2003; Almas et al. 2018; Ashraf et al. 2020; Field et al. 2021).

(LURC) to signify that it provides tenure security (Mark 2016). While it is formally limited to agricultural work, non-farm activities often take place on Form 7 land. In a recent survey of businesses with Form 7s, only 4% listed their primary sector as agriculture, with the rest listing manufacturing, retail trade, and services (Malesky, Dulay and Peltovuori 2020).<sup>3</sup>

Myanmar's colonial history, as well as intermittent conflict between the state and armed groups in certain regions, has led to the uneven proliferation of documented property rights throughout the country. In addition to Land Grants and Form 7s, households may hold other land documents (such as Forms 105, 106, 15, or 39) that do not have the same exchange or mortgage privileges and cannot be considered a secure title (UN Habitat 2019). It is also common in Myanmar for families to hold Form 7s with the names of previous owners, together with an informal contract that stipulates that the current holder bought the land from its previous owner. This informal contract, however, is not officially recognized as a tenure right by government authorities; formal transfer of the Form 7 is required to secure these rights (Mark 2016).

Following several decades of military rule, Myanmar capped a gradual transition to democratic governance when the National League for Democracy (NLD) won the 2015 parliamentary elections under the leadership of Nobel Laureate Aung San Suu Kyi. In January 2016, the NLD-controlled parliament approved a new National Land Use Policy following a public consultation process that, while far from comprehensively fair and inclusive, included domestic businesses, foreign investors, non-governmental organizations, and regional/ethnic

<sup>&</sup>lt;sup>3</sup> According to the 1953 Land Nationalization Act, Article 39, to change a parcel from "agricultural" to "nonagricultural" land, one must get permission from the State/Region Peace and Development Council.

political groups. The main goal of the new Land Use Policy was to harmonize existing land laws and guide the development of new land. The policy clarified the legal rules for obtaining Form 7 rights, registration of those rights in a cadastral map, and utilization of the rights for exchange and mortgage (Mark and Belton 2020).

As a result of legislative attempts to address legal barriers to women's land access and co-ownership of spousal property, there was no formal prohibition on women's sole or joint registration of a Form 7 in the 2016 National Land Policy (Mark 2016). In practice, however, joint registration was limited and few women received documented rights to agricultural land (Lambrecht et al. 2023). According to the limited data available, 80% of farmland certificates (Form 7s) in Myanmar had only a man's name listed by 2016 (Namati 2016). In many cases, cultural norms about a woman's role in Myanmar society limited equal access to formal property rights and, ultimately, agricultural decision-making (Carnegie et al. 2020; Akter et al. 2017). In our survey, 13% of respondents from landed families expressed the view that only men's names should be included on land documents (since men are the main decision-makers for the household), and a similar fraction of respondents expressed the view that having two names on a land certificate would lead to conflicts between couples. These attitudes were also shared by local leaders, as 22% of officials in our survey expressed the view that women should never make decisions about household plots and only 50% believed that a woman's name should be included on land documents.

## Rural Bank Lending in Myanmar

While private banks and microfinance institutions did exist in Myanmar at the time of the survey, the dominant source of agricultural lending across the country was the Myanmar Agricultural Development Bank (MADB), which accounted for between 60 to 90% of bank lending in rural parts of the country (Win 2013). The MADB is a government-owned entity, which is required by a 1997 statute to return 75% of its profits back to state coffers. In 2020 (prior to the 2021 military coup), MADB operated 206 branches throughout the country and served over two million customers.

To obtain an MADB loan, a potential recipient needed to present evidence of a Form 7 for the plot on which they hoped to deploy the money, verification of a savings account at MADB, proof of participation in a lending group, and approval by a village loan screening committee (Aung, Nguyen and Sparrow 2019). Prior to the 2021 coup, the average interest rate on MADB agricultural loans was about 0.71% per month or approximately 8.5% per annum (Luna-Martinez and Anantavrasilpa 2014). By comparison, the benchmark market interest rate in Myanmar from 2011 to 2019 was 10%. Strict lending criteria, including the Form 7 requirement, ensured very high MADB repayment rates, so while MADB provided well over 60% of total rural credit in the country, they accounted for less than 35% of outstanding loans.

Loan sizes increased incrementally with plot size, but only up to a limit. Loan recipients received 100,000 Myanmar Kyat (MMK)—about 100 USD—per acre for paddy production

<sup>&</sup>lt;sup>4</sup> https://tradingeconomics.com/myanmar/interest-rate

(and 20,000 MMK for other crops), up to a maximum of ten acres. Any plot larger than this was still only entitled to the maximum loan of one million MMK, and additional loans required a separate Form 7 in the name of a different party. Aung, Nguyen and Sparrow (2019) verify the immediate effect of this policy, showing that farms just above the ten-acre threshold received loans that were 18–24 USD per acre less than for those just below the threshold—up to a 25% reduction in loan size. The authors do not test for differences in plot size, though they do find slightly higher household income growth above the threshold. Critically, they find no difference in the agricultural yield or income from the sale of rice on either side of the threshold (Aung, Nguyen and Sparrow 2019).

The potential for increased access to credit created a clear financial incentive for families with household plot sizes greater than ten acres to divide the land within the household, register the additional land with a new Form 7, and apply for an additional loan under the new household member's name. According to our discussions in Myanmar and anecdotal conversations, many men decided to put land in their wives' names for this purpose, as it was logistically simple and guaranteed that the asset would remain in the immediate family.

#### CONCEPTUAL FRAMEWORK

Many empirical studies have verified that household decision-making does not follow a "unitary" model, in which a single decision-maker maximizes the utility of all household members (Rangel and Thomas 2019; Chiappori et al. 2022; Lechene, Pendakur and Wolf 2022). Based on this evidence, current theoretical frameworks seek to model intra-household power dynamics and their implications for economic and political outcomes (Browning and

Chiappori 1998; Chiappori 1992; Iversen and Rosenbluth 2006). A key insight is that an individual's position within the household and their resultant ability to make decisions is in part dependent on their "outside option," i.e., their best alternative to remaining in the household. Recent work has shown that giving women control over their finances enhances their outside option, leading to changes in household bargaining, and ultimately, their ability to influence household decisions (Field et al. 2021).

Changes to the outside option—and consequently changes to women's bargaining power—can be influenced in many ways, and in our context, we focus on the acquisition of state-provided, written, de jure property rights. In particular, we highlight two important features of de jure rights that might make their impact on women's empowerment particularly strong. First, de jure rights may lead to higher levels of investment and create new economic opportunities for rights holders (Field 2007). Second, because de jure rights signify an interaction between an individual and the state, the transfer of such rights could lead to more interactions with state officials and a greater presence in public spaces that enhances the impact of any economic benefits conferred by the transfer.

We define empowerment as the ability to make decisions about one's own life (Akter et al. 2017), our primary measure of which is based on self-reported accounts of women's involvement in various dimensions of household decision-making. Scholars of women's empowerment have recently emphasized the importance of "critical consciousness" of an individual who moves from being an object to a subject (with agency) who takes power. Previous work has found that households in which both partners agree on the woman's decision-making

power experience significantly better outcomes in terms of family planning decisions, children's health outcomes, and domestic violence, compared to households where the woman is only allowed to exercise decision-making in a circumscribed way (Donald et al. 2020). We operationalize this concept in a secondary measure of women's empowerment that compares women's and men's responses on the same dimension of decision-making (The construction of both measures is described in more detail in the next section).

Figure 1 illustrates our theory of change, for which we now discuss the scope conditions that each hypothesis depends upon. We begin with the initial argument that the bank policy will induce men to register land in their wives' names (*Hypothesis 1*), requiring the basic assumption that current landowners are willing to make a large asset transfer within the household, which may not be the case (see Mani 2020). It also assumes, should this asset transfer take place, that it will be made to a woman. While we have heard anecdotally from colleagues in Myanmar that this is common, and—in the case of married couples—it seems that an asset transfer between spouses carries the least risk, there will undoubtedly be some households that choose beneficiaries that are men (e.g., sons or brothers).

Next, this transfer of *de jure* property rights should lead to more economic participation for women—as measured by the number of land-collateralized loans registered in their name (*Hypothesis 2*)—but note that this depends on how well the banking system functions, and whether titled land is an effective collateral for agricultural loans (e.g., Do and Iyer 2008 find no increase in bank lending following formal land titling).

Hypothesis 1 Hypothesis 2 Hypothesis 4 Hypothesis 3 Register new plot in Wife's Formal land Increased Economic Economic Bargaining transfer to Participation / Agency / Financial Benefits Power Empowerment Incentive to Above 10 Split Land Do Not Split / Acres Register in Man's Name Better No Incentive Outside to Split Acres Option Hypothesis 4

Figure 1: Conceptural Framework

Notes: Compared to women in unexposed households, women in households exposed to financial incentives to split their land will report: more property rights in their name (*Hypothesis 1*); higher levels of economic participation, including more loans in their name (*Hypothesis 2*); increased economic benefits, including agricultural income (*Hypothesis 3*); higher levels of empowerment, including more participation in household decision-making (*Hypothesis 4*). Hypotheses 1 and 2 represent primary outcomes, while Hypotheses 3 and 4 represent secondary, downstream outcomes.

These property rights should then also lead to economic benefits for the holder, which we define as agricultural income generated from a given plot, and any non-agricultural revenue generated by the land holder (*Hypothesis 3*). However, gaining access to credit would change agricultural or non-agricultural income only if credit constraints are the main barrier to agricultural productivity, and if women are successfully able to deploy this additional capital. Such a change may not happen if there are other constraints to generating economic returns (e.g. knowledge or technology), or if there are barriers to women's economic participation unaffected by property rights. For example, de Mel, McKenzie and Woodruff (2009) find that providing credit has a large effect on enterprises owned by men but no effect on those owned by women.

If property rights create economic benefits for women through credit access, we also expect an increase in bargaining power within the household, leading to empowerment (*Hypothesis 4*). However, even in the absence of functioning credit markets or the existence

of non-financial barriers to women's economic activity, it is possible that formal land rights affect women's empowerment directly—by increasing the credibility of the threat of leaving the marriage. Because legal ownership of a valuable asset affords the owner more leverage and financial independence, we may expect women who own land to be unconditionally more involved in household decision-making. This means that Hypothesis 4 can hold even if Hypotheses 2 and/or 3 do not.<sup>5</sup>

Finally, social norms may play an important role in determining the relationship between obtaining rights and the outcomes we predict above. For example, even if husbands want to transfer land, disapproving local officials could prevent them from doing so. Where transfers are made, social norms may also limit the extent to which women can take advantage of the economic benefits or changes to their outside option. Our data indicates a prevalence of gender-biased views among land officials in Myanmar, which could make ownership changes difficult, and the relatively low levels of gender equality in the country suggest an environment in which property rights will not always lead to economic or social gain for women.

#### DATA AND MEASUREMENT

Our main source of data is a household survey conducted in the Ayeyarwaddy region of Myanmar from November 2019–January 2020.<sup>6</sup> The survey was conducted across 138 randomly selected village tracts in 14 out of 26 townships in the region. The sample represents rural households in a largely Burmese-speaking region of Myanmar, where women histori-

<sup>&</sup>lt;sup>5</sup> A fifth hypothesis, concerning the effect of women's land ownership on political knowledge, attitudes, and participation, has been omitted from the main analysis for brevity. More details on this mechanism, as well as the results of empirical testing, can be found in Appendix D.

<sup>&</sup>lt;sup>6</sup> Please see Appendix C for a detailed ethics statement, which guided our survey research.

cally have had little control over land. Townships were selected as potential sites based on the availability of vacant land for a planned land-to-the-landless program.<sup>7</sup>

Our budget allowed us to survey 2,534 households across the 138 village tracts. Since we were interested in co-registration and other intra-household dynamics, our sample was restricted to households where both husband and wife were available; single-headed households were excluded from the survey. Around one-third of survey respondents were landless households identified as potential beneficiaries of the land-to-the-landless program. As they did not yet possess land, and land registration was therefore not applicable to them, these households are excluded from our analysis. Finally, the survey team was directed to survey at least two households with land holdings greater than ten acres in each village tract.

Our main estimation sample consists of 1,657 households, in which both the man and the woman report non-zero ownership of land.<sup>8</sup> The average age of our survey respondents was 48 for women and 51 for men, and households consisted of 4.6 members on average.<sup>9</sup> Women are less educated than men: 17% of men had completed secondary school compared to only 11% of women (Table A.1, panel A). The median land holding reported in our estimation sample was 8 acres, the mean was 12 acres, the 5th percentile was 2 acres and the 95th percentile was 35 acres of land. Only 12% of households owned more than two plots. The distribution of land holdings reported by women is nearly identical to the distribution of land holdings reported by men (see histogram in Figure A.1). Note that there is a tendency

<sup>&</sup>lt;sup>7</sup> Following the military coup of February 2021, the status of this program is uncertain.

<sup>&</sup>lt;sup>8</sup> We surveyed six households in which men did not report land holding size while women did, and eight households in which women did not report land holding size while men did. These are excluded from our analysis.

<sup>&</sup>lt;sup>9</sup> Because the research design is focused on owners of relatively large agricultural plots, the mean age in our analysis sample is higher than the national average.

to report land holdings in multiples of five, since the histogram shows distinct spikes in the frequency of reporting 5, 10, 15 or 20 acres. We address the inferential implications of this heaping in our statistical analysis below.

The majority of survey questions were asked separately to both partners, enabling a comparison of their responses and assessment of each partner's independent knowledge of household activities. The survey included modules on the household's land holdings and associated land rights, agricultural activities (crop patterns, input choices, revenues), other economic activities within the household (including engagement in non-farm enterprises), legal literacy, and knowledge of land rights. Several modules that implemented measurements of women's empowerment were administered only to women, with strict confidentiality protocols put in place (see Appendix C).

In addition to the primary household sample, our sampling frame also included local leaders—either the Village Tract Administrator (who oversees land issues), the Village Leader, or an influential elder—and their spouses. One such pair was selected in each village tract, and was issued the full household questionnaire in addition to a separate module covering socio-political attitudes and practices.

# Formal Land Rights and Economic Outcomes

In our sample, a very high proportion (88%) of households report possession of at least one Form 7, which, as explained above, represents formal legal title to agricultural land. Interestingly, more than 30% of plots with at least one Form 7 are reported to have multiple Form 7s associated with them. The most common reasons stated for such multiplicity are

boundary differences between the land holder and the land authority (40%), acquisition of different parts of the plot from different owners or at different times (39%), and for the purpose of applying for multiple loans (8%).

We observe significant gender differences between men and women regarding knowledge of the existence of formal documentation of the household's land. To the question of how many Form 7s are associated with a given plot, men answer "don't know" on about 19% of a household's plots, compared to nearly 23% for women—a difference that is statistically significant. As a result, women report 2.16 total Form 7s in the household compared to the 2.23 reported by men.

To measure the extent of women's formal land rights in our data, we use the following two indicators: a dummy variable for whether the wife has her name on any Form 7 for any household plot (this could be co-registered with the husband or someone else), and a dummy for whether the wife has only her name listed on the Form 7 for an entire plot (i.e., this variable reflects the woman's sole control over that plot). Women's formal claims to household land assets are very low in this setting. Only 9.4% of households have any Form 7 with the wife's name attached, according to women's responses (men report this figure at 8.9%), and only 5.8% of households report any plot of land with the wife's name exclusively on that plot's Form 7 (Table A.1, panel B).

In our analysis, we focus on indicators of economic participation for which the literature predicts improvement associated with an increase in formal access to land. These include indicators of financial access (the number of land-collateralized loans taken out by women

 $<sup>^{10}</sup>$  Here we assess statistical significance via a simple t-test comparing the mean responses of women versus men.

and men separately) and indicators of economic activity and success (agricultural income generated by a given plot, non-agricultural revenue earned by the wife, and total household agricultural revenue). Overall, very few women report having taken out land-collateralized loans; the average number of such loans for women is 0.06 compared to 0.74 for men. In addition, only 21% of men and 19% of women report being engaged in any non-agricultural activities, and the revenue generated from such activities is only about 5% of the revenue from agricultural activities (Table A.2, panel A).

## Measuring Women's Empowerment

We use a range of indicators to capture women's empowerment, since there is no single universally accepted measure of this concept. First, we compute an index of household decision-making for agricultural activities and related expenditures. We asked questions about women's involvement in agricultural decisions such as hiring agricultural labor, live-stock raising, gardening, choosing crops, buying/selling/renting land, and whether decisions were made by the wife alone, jointly with another person, or wholly by another person. We code the wife as being involved in decision-making in a given domain if she reports making decisions alone or jointly with someone else (see Table A.3 for summary statistics of each component). We sum up all these components and construct a standardized index for agricultural decision-making.<sup>11</sup>

Based on their self-reports, we find that women are rarely involved in decisions about land transactions or livestock raising, but are much more involved in decisions about gardening

<sup>&</sup>lt;sup>11</sup>The index is constructed as a standard z-score, obtained by subtracting the sample mean from each respondent's raw component sum and dividing by the sample standard deviation.

or hiring labor (Table A.3). Interestingly, the standardized index of women's agricultural decision-making as reported by men is significantly higher than the index reported by women (Table A.2, panel B).

Similarly, we construct a second index of household decision-making based on women's involvement in decisions relating to child care, health care, cooking, education, children's expenditure, food consumption, religious expenditure, and fertility. Based on self-reports, women are more involved in these decisions relative to the agricultural sphere—except for fertility decisions, where only 17% of women report being involved (Table A.3). Unlike before, where men reported higher levels of women's participation in agricultural decision-making, measures of women's involvement in expenditure decisions are considerably lower in men's reports relative to women's reports (Table A.2, panel B).

As previously discussed, in addition to having agency over household decisions, an important dimension of empowerment relates to how that agency is exercised: is power taken by the individual, or are they permitted to exercise this power by someone else? We attempt to measure this concept by categorizing women who report higher levels of decision-making authority than their partners report about them as "power-takers," and women who report less decision-making authority than their partners report about them as "power-receivers" (Donald et al. 2020). If both partners report that the woman is involved in decision-making, we categorize these as domains in which the husband and wife agree, while domains in which both partners report no involvement by the woman are not included in this measure. We find that, on average, both husband and wife report no involvement by the wife in four out of five

components of agricultural decision-making, while households report power-taking behavior in two out of eight components of expenditure decision-making (Table A.2, panel B).

Finally, we conducted an elicitation exercise designed to measure women's demand for autonomy by asking how much money they would be willing to give up to retain sole control of a specific amount of money or land. This methodology is based on the idea that women with very little within-household autonomy would be willing to give up larger amounts to retain control (see details in Appendix B). Interestingly, despite the patriarchal nature of Myanmar society and limited levels of empowerment measured by the decision-making indices, we find that a sizeable fraction of women in our survey do not have a preference for sole control. However, since this measure was gathered post-treatment, after households may have already redistributed property rights, it may simply reflect satisfaction with current allocations.

## EMPIRICAL STRATEGY

Simply comparing outcomes across households in which women have formally recognized property rights, and those in which they do not, is likely to yield biased estimates. For instance, if only the most economically productive or otherwise empowered women manage to obtain formal titles to land, then our estimated association will overestimate the effects of formal land titling. On the other hand, if other family members are willing to allow land to be titled in a woman's name only if she is otherwise disempowered within the household, then this comparison would underestimate the strength of the relationship. What we need for valid identification is a factor that leads to a greater probability of formal titling in a

woman's name, but that is not correlated with the woman's own characteristics. Such a factor is provided by the discontinuity built into the MADB's lending policy.

As described earlier, households owning more than ten acres of land have a clear financial incentive to divide their land into multiple plots and register these under the name of a different member of the household (which may be the wife), in order to obtain additional loans from the MADB. As stated in Hypothesis 1, we therefore expect households with land holdings greater than ten acres to report a larger number of plots, a larger number of Form 7s, and a larger number of Form 7s registered in a woman's name. We can also examine whether outcomes related to economic activities and women's empowerment are systematically different in households with land holdings above ten acres (Hypotheses 2-4). However, since households with more than ten acres of land are also likely to be different than those with less than ten acres on other confounding dimensions—and these differences are likely to increase as we move further from the ten-acre threshold in either direction—we cannot trust broad comparisons between large and small land holders.

To this end, we examine the impact of financial incentives using a regression discontinuity (RD) design to determine whether there is a sudden sharp increase in the land holding structure for households that are just above the ten-acre threshold relative to those that are just below. Specifically, we run the following regression specification:

$$Y_h = \alpha + \beta AboveThreshold_h + f(Landholding_h) + \epsilon_h \tag{1}$$

where  $Y_h$  is an outcome measure for household h,  $Landholding_h$  (the "running variable") is the total land owned by household h (in acres) and  $AboveThreshold_h$  is an indicator that equals one if land holding is above ten acres. f() is a function that controls for any continuous relationship between total land holding size and our outcomes of interest, so that we are only identifying effects that vary discontinuously at the same threshold as the bank lending policy. As has been argued in recent work, such RD analyses should primarily focus on points close to the discontinuity (Stommes, Aronow and Savje 2021). We therefore restrict our sample to a narrow bandwidth of land holding size around the ten-acre discontinuity, and use a local linear polynomial for f().<sup>12</sup> To calculate optimal bandwidths, we use the algorithm from Calonico, Cattaneo and Titiunik (2014), which optimizes the trade-off between greater precision obtained from a larger bandwidth (that retains more observations and hence more degrees of freedom for estimation) and greater bias generated by observations further away from the discontinuity.<sup>13</sup>

# Validity of the RD Estimation Strategy

Before we examine the effects of these financial incentives, we verify that other important factors do not demonstrate discontinuities at the ten-acre threshold. Figure A.2 shows how household characteristics such as the age and education of the respondent and the number of household members change with land holdings. Note that these characteristics vary continuously at the ten-acre threshold, lending support to the assumption that our

<sup>&</sup>lt;sup>12</sup>Our coefficient estimates are also bias-corrected using a quadratic polynomial (unless otherwise noted), as described in Calonico, Cattaneo and Titiunik (2014).

<sup>&</sup>lt;sup>13</sup>Note that the optimal bandwidth is not constant across outcomes due to differences in the distribution of each variable.

comparison is not confounded by differences in household characteristics on either side of the cutoff.

We also examine whether the "running variable" (land holding size) is smoothly distributed at the ten-acre threshold. We would be concerned if households strategically obtained land in order to exceed the loan policy cutoff, but we believe this to be unlikely in our context, as it would be illogical for families to strategically purchase land to cross the threshold (indeed the MADB policy guarantees there is no financial incentive to do so). Following the norms in the literature, we present a McCrary density test in Figure A.3, and while the graph indicates a discontinuity of land holding size at the ten-acre threshold, we do not interpret this as evidence of sorting. Rather, we believe it results from a natural bunching of self-reported land holding sizes at multiples of five: we can see in Figure A.3 that a similar discontinuity in land holding size distribution is visible at 5, 15, and 20 acre cutoffs as well, even though none of these are relevant to bank lending policies.

Since the incentive to subdivide an individual plot is only active for plots strictly larger than ten acres, households reporting exactly ten acres of land are considered to be below the RD threshold in our analysis. This may cause measurement error if some households are assigned to the "control group" (below the RD cutoff)—even though their true land holding is above ten acres—simply because of reporting a rounded number. If the decision to report a rounded number was made randomly by each respondent, then the likelihood of being incorrectly assigned to the control group would be uncorrelated with outcomes, and this misreporting would not be a confounding factor. In Table A.4, we check this condition by

comparing respondents who report owning exactly ten acres (comprising both rounders and non-rounders) with respondents who report owning between 9 and 10 or 10 and 11 acres of land (i.e. comprising only non-rounders). Among the baseline characteristics previously reported in Figure A.2, we observe balance in three out of five variables, but find that non-rounders are significantly more likely to have a high school education and come from smaller households. We therefore conduct robustness tests for our main results by including controls for education and household size.

Finally, we need to confirm that our methods are sufficiently powered to identify true effects in the data and to avoid Type-II estimation errors. Following Stommes, Aronow and Savje (2021), we conduct power calculations to determine the number of observations necessary within the RD optimal bandwidth to estimate a minimum detectable effect of a given size. We find that our sample size is sufficient to detect effect sizes of 0.8 standard deviations at 80% power for 46% of our outcome variables for women respondents and 56% for men. This proportion increases to nearly 80% for women respondents after decreasing power to 60% or increasing the effect size to 1 standard deviation (see Table A.5 for full summary tables by power and effect size). As a secondary check for underpowered results, we implement a randomization inference (RI) approach as described in Cattaneo, Frandsen and Titiunik (2015), in which inference is based on the *sharp* null hypothesis that each individual treatment effect is zero. Compared to the standard hypothesis that the *average* effect is zero, the sharp null is easier to reject and thus provides a useful robustness check in RD models with relatively few observations. In the results below, RI p-values are reported beneath each

regression result in addition to the RD robust standard errors (see again Calonico, Cattaneo and Titiunik 2014).

#### THE IMPACT OF FINANCIAL INCENTIVES

Below we present results of the RD analysis, examining each of our hypotheses in turn. We discuss how the MADB's financial incentives to transfer property affect measures of land rights, economic outcomes, and women's empowerment.

# Financial Incentives and Women's Land Rights

Our results provide empirical support for Hypothesis 1. As expected, we find that having more than ten acres of land results in a significantly larger number of individual plots in the household, consistent with the hypothesis that the MADB lending policy incentivizes plot divisions (Table 1, column 1). Households above the ten-acre threshold also have a higher number of Form 7s, which are required for these plots to be used as collateral for MADB loans (Table 1, column 2).

Most importantly, households above the threshold are 15 percentage points more likely to have at least one Form 7 with the wife's name on it. Since the Form 7 is the single legally recognized document of land ownership, this result indicates a formal transfer of property rights. In other words, women above the ten-acre threshold are more likely to have legal control of household land. Almost all of this increase is driven by Form 7s with the woman's name registered exclusively (signifying sole control), as would be required for the lending policy (Table 1, columns 3 and 4). The magnitude of these coefficients implies that

households above the threshold own one additional plot on average, but that only one-fifth of the additional Form 7s are registered in the woman's name (Table 1, columns 2 and 3).<sup>14</sup>

**Table 1:** Financial Incentives Lead to Greater Formal Property
Rights for Women

	(1)	(2)	(3)	(4) HH has at least
	Number of Plots with nonmissing plot size	Total num. of Form 7s in HH	Household has at least 1 Form 7 in Wife's name (joint)	1 Form 7 in Wife's name (excl. and no other man)
Above 10 Acres	0.962***	0.751**	0.153*	0.150*
	(0.283)	(0.365)	(0.087)	(0.085)
RI p-Value	0.000	0.000	0.000	0.000
Control Mean	1.446	1.983	0.069	0.055
Observations	404	353	428	427
Bandwidth	2.133	2.402	2.625	2.599

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women's responses. Robust standard errors are shown in parentheses, and the dependent variable for each specification is indicated in the column header. Alternative p-values derived from the randomization inference procedure are displayed directly beneath standard errors. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure.

These results are also presented graphically in Figure A.4, where we show binned outcome values on both sides of the ten-acre threshold (with a quadratic relationship fit separately to either side) for women's responses only. The graphs show a clear upward jump to the right of the ten-acre threshold for all measures of land holdings and property rights.

<sup>&</sup>lt;sup>14</sup>Our survey allows us to analyze men's responses to these same questions, and we find that men above the cutoff also report more Form 7s in a woman's name (Table A.6). Though the point estimates from men's responses are larger in magnitude than those from women's responses, the two are not statistically different from one another. In general, men's responses are noisier than women's responses, and RD estimates based on men's responses are less likely to be statistically significant at the same level. Table A.6 presents the same robust, bias-corrected RD estimates that are reported elsewhere for women's responses, as well as less conservative, traditional RD estimates.

## Financial Incentives and Economic Outcomes

Our data also support Hypothesis 2. We find that women in households directly above the ten-acre threshold report a higher number of land-collateralized loans in their name, compared to those in households below the threshold (Table 2, column 1); this result is corroborated by men's reports (Table A.6, column 5). Both men and women also report a higher number of loans in the husband's name (Table 2, column 2; and Table A.6, column 6), but this should be expected given that the lending policy does not uniquely encourage transfers to women. Combining the coefficients on men's and women's loans indicates that households above the ten-acre threshold have one additional loan on average, consistent with the Table 1 coefficient that documents an average of one additional plot for these same households. So while the lending policy does incentivize land transfers and increased borrowing, only about a fifth of these transfers benefit women directly. Again, this is consistent with our finding from Table 1 that only a fifth of additional Form 7s are being registered in a woman's name.

Despite increased access to formal sector loans, we do not find any increases in economic revenue, as predicted by Hypothesis 3. We examine the total revenue generated from plots with the wife's name on the associated Form 7, as well as the total revenue generated from all household plots (Table 2, columns 3 and 5). We find no significant differences between households with more than ten acres of land and those with less. On the other hand, we do find a significant decline in total non-agricultural revenue earned by the wife, suggesting that access to land-collateralized loans (which are reserved for agricultural use) may lead to

**Table 2:** Financial Incentives Affect Access to Credit But Do Not Increase Revenues

	(1)	(2)	(3) Log Total	(4)	(5)
	Number of Loans in Wife's Name (Land Collateralized)	Number of Loans in Husband's Name (Land Collateralized)	Agricultural Revenue from Plots with Wife's Name on Form 7	Log Total non- Agricultural Income from Wife	Log Total Agricultural Revenue from all Plots
Above 10 Acres	0.170*	0.830***	-0.610	-2.244*	1.660
	(0.097)	(0.270)	(4.560)	(1.254)	(1.218)
RI p-Value	0.000	0.000	0.394	0.000	0.040
Control Mean	0.032	0.814	10.494	2.253	11.626
Observations	404	404	78	434	574
Bandwidth	2.188	2.163	6.161	2.945	3.362

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women's responses. Robust standard errors are shown in parentheses, and the dependent variable for each specification is indicated in the column header. Alternative p-values derived from the randomization inference procedure are displayed directly beneath standard errors. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure.

greater focus on the agricultural sector, at the expense of other types of economic activity.

The graphical representation of all lending and income results can be seen in Figure A.5.

# Financial Incentives and Women's Empowerment

The results thus far confirm that the MADB lending policy incentivized a transfer of property rights and increased borrowing by women. Though we do not see effects on downstream economic outcomes, we now examine whether formal property rights and credit access lead directly to higher levels of women's decision-making within the household. Overall, we do not find any significant effects on these measures, falsifying Hypothesis 4. Table 3 shows the RD results for all measures of women's agency in agricultural decisions. Women in households with more than ten acres of land report only a 0.1 standard deviation increase in their decision-making index, which is statistically insignificant. We also find no signif-

icant increases in women's agency as reported by their husbands, and a negative but also insignificant change in the probability of women "taking power" within the household.

**Table 3:** Financial Incentives are Unrelated to Women's Agency in Agricultural Decisions

	(1) Index of	(2) Index of	(3)	(4)	(5)
	Women's Agency in Agricultural Decisions, Wife's Response	Women's Agency in Agricultural Decisions, Husband's Response	Agricultural Decisions index: Wife takes power	Agricultural Decisions index: Husband gives power	Agricultural Decisions index: Wife and husband agree
Above 10 Acres	0.099 $(0.177)$	0.444 $(0.430)$	-0.503 (0.343)	0.212 $(0.224)$	0.564 $(0.527)$
RI p-Value Control Mean	0.268 0.077	0.038 0.424	0.000 0.636	0.000 0.069	0.000 0.330
Observations Bandwidth	$580 \\ 3.659$	403 $2.333$	271 $1.983$	267 $1.848$	$271 \\ 1.987$

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women's (column 1) and men's (column 2) responses. (Columns 3–5 are derived from a combination of men's and women's responses.) Robust standard errors are shown in parentheses, and the dependent variable for each specification is indicated in the column header. Alternative p-values derived from the randomization inference procedure are displayed directly beneath standard errors. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure.

Similarly, we find no significant effects on women's agency regarding expenditure decisions (Table A.7). This is not surprising given the lack of any effect on agricultural decision-making, where we expected effects to be more likely ex-ante. The graphical representation of these empowerment outcomes can be seen in Figures A.6 and A.7. Consistent with these null results, we also do not find any impact of formal property rights on the demand for autonomy, as measured by our demand elicitation exercise (Appendix B), nor do we find any effects on the political knowledge or views expressed by women (Appendix D).

## Robustness Checks

We conduct three robustness checks on the interpretation of our primary results outlined above. First, we show that results are not being driven by differences between rounders and non-rounders near the discontinuity. Second, we show that our findings are unique to the policy-relevant threshold of ten acres, and are not replicated at other nearby cutoffs. Finally, we discuss issues of power and the implications of the randomization inference tests.

As discussed earlier, individuals in our sample who report exactly ten acres of land (rounders) come from significantly larger households and are significantly less educated than those reporting slightly more or less than ten acres (non-rounders). To the extent that we believe at least some of those who report ten acres are rounding and therefore incorrectly assigned to the control group, we may thus be concerned that education and household size are confounding treatment effect estimation. As a simple check against this concern, we report all regression results from an alternative specification that includes both household size and secondary education rate as control variables (Table A.8). These results are very similar to our baseline estimates, providing reasonable assurance that our findings are not driven by differences between rounders and precise reporters.

Another potential objection to our analysis is that families with large plots may simply be more likely to subdivide. Such a tendency would call into question the unique incentive caused by the MADB policy and the validity of the counterfactual assumption we make about households directly below the ten-acre threshold. In Figures A.8 and A.9, we test the validity of the ten-acre cut-off for both property rights and loan outcome variables by re-running the

RD specification at alternative cut-offs. The resulting coefficient plots demonstrate that the effects presented in the main analysis (Tables 1 and 2) are most prominent at the ten-acre threshold. With the exception of marginal positive effects on number of plots at the 5 and 7 acre cutoffs, there are no other significant effects on outcomes related to property rights for all integer cutoffs between 5 and 15 acres. We also document positive effects on men's borrowing at the 5 and 12 acre cutoffs, but the only significantly positive coefficient on women's borrowing is observed at ten acres. So while the main RD results for two outcomes are replicated at cutoff values other than ten acres, these do not include any outcomes relating to women specifically. There may be some unrelated reason for the jump in men's borrowing at 5 acres, but the MADB policy mechanism we have identified—and its affect on intra-household property transfers—appears to be unique to the ten-acre cutoff. In Figures A.9 through A.11, we reproduce the same plots for all downstream economic and women's agency outcomes as well, showing similar null effects for most alternative cut-offs above and below the policy-relevant ten-acre threshold.

Finally, one might also be concerned that the null results reported for downstream outcomes may simply be the result of underpowered inference due to a relatively small sample size. As mentioned earlier, the power calculations shown in Table A.5 indicate that we should expect about 50% of regressions to be sufficiently powered to detect effect sizes of at least 0.8 standard deviations for women's responses (at 80% power). Ex-post, comparing p-values from the randomization inference tests with standard inference, we find agreement<sup>15</sup> in 9

<sup>&</sup>lt;sup>15</sup> Agreement simply means that the result of the standard hypothesis test is the same as the RI hypothesis test (based on the less conservative sharp null).

out of the 13 women's outcomes presented in Tables 1 through 3—greater than the 50% prediction. In the four cases of disagreement, we fail to reject the standard null hypothesis while rejecting the sharp null of the randomization inference test, which is an indication that regressions are not sufficiently powered to detect average treatment effects (since the sharp null is easier to reject in smaller samples). While this may be a concern for the final three outcomes related to women's agency in agricultural decisions (Table 3, columns 3–5), we observe a precise zero effect in the primary decision-making index (Table 3, column 1). Though we cannot rule out the possibility that any one of our null results is underpowered, we take the above as evidence that the majority of results are precisely estimated, and that the conclusions of our analysis are not biased by small sample issues.

## Heterogeneity Analysis

As discussed in our conceptual framework, the fact that we observe an increase in women's land ownership—but no corresponding change in empowerment/agency—may be a product of the cultural environment in which these changes take place. In other words, if the prevailing social norms in our sample area are not favorable to progressive views on gender roles, then *de jure* tenure rights may not have *de facto* significance, and could explain the failure to validate Hypotheses 3 and 4.

To investigate this empirically, we re-run the regressions in Table 3 on separate subsamples of the data, split into regions of "low" and "high" social norms as measured by two separate survey questions administered to the local leader: (1) "Do you think it is right for women to make decisions about their household's farmland," and (2) "Do you think it is your responsibility to support more women in your village (village tract) to acquire land tenure?" Leaders who selected "Always" or "Sometimes" in response to question (1) are coded as having "high beliefs," while those who selected "Rarely" or "Never" are coded as having "low beliefs." Similarly, leaders who responded "Yes" to question (2) are assigned to a "high practices" category, while those who responded "No" are assigned to "low practices." <sup>16</sup>

Table 4 reports the heterogeneous effects on women's agency outcomes for areas with low and high levels of these beliefs and practices. As predicted, the full sample results obscure important differences across cultural contexts. In villages where the local leader holds "high beliefs," we see that women in households above the ten-acre threshold score significantly higher on the agricultural decisions index relative to those just below. We also observe a significantly positive effect in villages where the local leader maintains "high practices." On the other hand, in villages reflecting low levels of either beliefs or practices, we document the same null effects as observed across the full sample. This heterogeneous effect is not observed for the remaining four outcomes, however, perhaps because these are noisier measurements of agency to begin with.

Although sample size constraints prevent us from exploring the question fully, these results strongly suggest the importance of local norms in determining how *de jure* land transfers shape intra-household power dynamics. In areas where prevailing norms cut against women's participation in agricultural decisions (Low Beliefs), or areas in which leaders do not personally support growth in women's land tenure (Low Practices), legal ownership of

<sup>&</sup>lt;sup>16</sup>The "beliefs" and "practices" measures have a low correlation coefficient of 0.136, indicating that the questions are capturing two distinct dimensions of local norms. This helps explain the difference in magnitude observed between the two heterogeneous effects in Table 4.

**Table 4:** The Effect of Financial Incentives on Women's Agency in Agricultural Decisions Depends on Local Norms

	(1) Index of	(2) Index of	(3)	(4)	(5)
	Women's Agency in Agricultural Decisions, Wife's Response	Women's Agency in Agricultural Decisions, Husband's Response	Agricultural Decisions index: Woman takes power	Agricultural Decisions index: Husband gives power	Agricultural Decisions index: Wife and husband agree
Panel A: Beliefs					
Low Leader Beliefs	-0.118 (0.178)	0.827 (1.187)	-0.709*** (0.166)	0.408 (0.576)	0.260 (0.584)
Control Mean Observations Bandwidth	0.003 184 3.659	0.586 133 2.333	0.449 93 3.659	0.118 $91$ $3.659$	0.275 93 3.659
High Leader Beliefs	0.802*** (0.222)	1.011 $(0.660)$	-0.452 $(0.751)$	-0.046 $(0.047)$	1.728 $(1.647)$
Control Mean Observations Bandwidth	0.102 338 3.659	0.392 235 2.333	0.719 157 3.659	0.042 155 3.659	0.347 $157$ $3.659$
Panel B: Practices					
Low Leader Practices	-0.199 (0.272)	1.633 (1.654)	-0.596 (0.722)	0.001 (0.003)	1.021 (1.033)
Control Mean Observations Bandwidth	0.042 $101$ $3.659$	0.971 $72$ $2.333$	0.649 $45$ $3.659$	0.135 $45$ $3.659$	0.243 $45$ $3.659$
High Leader Practices	0.482* (0.286)	0.852 $(0.761)$	-0.574 $(0.499)$	0.257 $(0.441)$	0.927 $(1.019)$
Control Mean Observations Bandwidth	0.069 459 3.659	0.315 319 2.333	0.615 $215$ $3.659$	0.050 $211$ $3.659$	0.342 215 3.659

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients are derived from the same regressions presented in Table 3, but estimated for separate sub-samples of the data. In Panel A, "Low" ("High") coefficients are estimated from households in village tracts for which the local leader answered "Rarely" or "Never" ("Always" or "Sometimes") to the following question: "Do you think it is right for women to make decisions about her household's farmland?" In Panel B, "Low" ("High") coefficients are estimated from households in village tracts for which the local leader answered "No" ("Yes") to the following question: "Do you think it is your responsibility to support more women in your village (village tract) to acquire land tenure?" Households from 16 (6) village tracts are dropped from the Panel A (B) sample, as their respective leader did not provide an answer to the first (second) question.

land through the Form 7 has no teeth. Within areas in which local norms are conducive to women's decision-making and/or local leaders support pathways to women's land ownership, the Form 7 appears to confer more *de facto* power to its holder.

## CONCLUSIONS AND FUTURE RESEARCH

In this paper, we use the (unintended) consequence of a bank lending policy as a means to examine the effects—on various economic and social outcomes—of an exogenous transfer of formal property rights to women, contributing to our understanding of how women gain economic and social power. Many anti-poverty programs aim to transfer assets or income streams to women (e.g., microfinance programs often target women) and either explicitly or implicitly attempt to confer a more prominent role in decision-making. Our research explores what happens when women instead gain access to de jure power as the result of a government policy, moving beyond externally financed, donor-driven programs that may not be sustainable.

Our results show that households respond to financial incentives to give women legal control over land, often a household's most important asset. However, de jure control over real assets is not sufficient to lead to a generalized increase in women's economic activities, decision-making power, or autonomy. As has been documented in other work, cultural barriers to women's participation in household decision-making may constrain the impact of property transfers (Carnegie et al. 2020; Akter et al. 2017), and we see suggestive evidence of this in our data. After splitting the sample into regions of "high" and "low" gender norms, we observe positive effects on women's decision-making only in "high" areas. That we see evidence of heterogeneity at all, even within our own limited sample, demonstrates the importance of cultural context in studying the gender impacts of property rights. We

would be interested to see our methods replicated in other parts of the world, where existing institutions may be more supportive of women's agency within the household.

In sum, our findings suggest that efforts to change power dynamics in the household must move beyond simple economic or administrative interventions. Even transferring legal control of large assets directly to women is insufficient in our context. Consequently, programs that focus exclusively on legal or economic empowerment overlook the entrenched politics that limit a woman's role in household decision-making. In order to help evaluate the trade-offs that both men and women face when power is redistributed within the household, future research should explore the costs and benefits of changing the political and social dynamics of land ownership.

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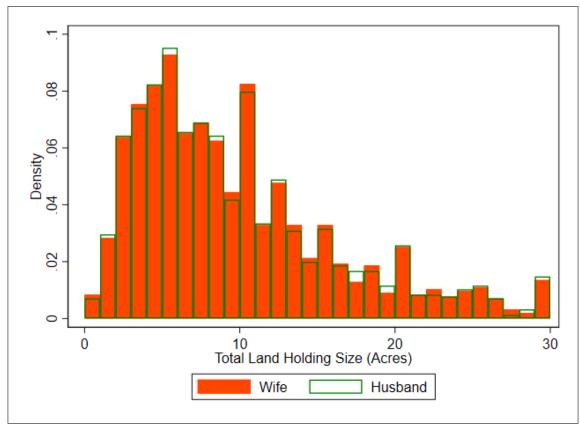
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# A Appendix A: Additional Figures and Tables

**Figure A.1:** Distribution of Household Land Holdings as Reported by Husbands and Wives



Notes: This histogram shows the distribution of land holding assessments as reported by husbands and wives in our survey; we restrict the sample to those reporting at least 2 acres and no more than 30 acres of land. The high degree of overlap between men's and women's reports shows that there was not much discrepancy in the size of land holdings as reported by the two household heads. We also observe high probabilities of reporting land holdings in multiples of five, as shown by the spike in frequencies at 5, 10, 15 and 20 acre values.

**Table A.1:** Summary Statistics on Demographics and Women's Property Rights

	Female	Male	Total
Panel A: Demographics			
Age of Respondent	48.437 (10.422)	50.810 (10.332)	49.623 (10.443)
Respondent has Less than Primary Education	0.047 $(0.211)$	0.040 $(0.196)$	0.043 $(0.204)$
Respondent has at least Primary but Less than Secondary Education	0.785 $(0.411)$	0.722 $(0.448)$	0.753 $(0.431)$
Respondent has at least Secondary Education	0.111 $(0.315)$	0.172 $(0.377)$	0.142 $(0.349)$
Number of Household Members	$4.564 \\ (1.642)$	$4.563 \\ (1.642)$	$4.563 \\ (1.642)$
Panel B: Formal Property Rights			
Number of plots with nonmissing plot size	1.551 (0.889)	1.555 $(0.885)$	1.553 (0.887)
Total number of Form 7's in hh	2.156 $(1.685)$	2.232 $(1.821)$	2.195 $(1.756)$
Household has at least 1 Form 7 in Wife's name (joint)	0.094 $(0.292)$	0.089 $(0.285)$	0.092 $(0.288)$
HH has at least 1 Form 7 in Wife's name (excl. and no other man)	0.057 $(0.233)$	0.059 $(0.235)$	0.058 $(0.234)$

Notes: This table shows sample means for each variable separately by gender, as well as a combined figure; standard deviations are reported in parentheses. In all figures, the sample is restricted to those who report non-zero land holdings.

**Table A.2:** Summary Statistics on Economic Outcomes and Women's Empowerment Measures

	Total	Wife	Husband
Panel A: Economic Outcomes			
Number of Loans in Wife's Name (Land Collateralized)	0.058 $(0.252)$	0.063 $(0.265)$	0.053 $(0.239)$
Number of Loans in Husband's Name (Land Collateralized)	0.738 $(0.708)$	0.710 $(0.693)$	0.765 $(0.723)$
Total Agricultural Revenue from Plots with Female Name on Form 7 (1000s MMK)	3689.738 (5103.612)	3747.073 (5352.020)	3632.402 (4856.312)
Total Paddy Revenue from Plots with Female Name on Form 7 (1000s MMK)	3070.249 (5173.931)	3083.982 (5400.424)	3056.517 $(4951.652)$
Total non-Agricultural Income from Wife $(1000s \text{ MMK})$	65.698 (349.708)	69.068 (366.594)	62.329 (332.041)
Total Agricultural Revenue from all Plots (1000s MMK)	$2888.101 \\ (7672.391)$	2727.815 (4701.593)	3048.388 (9778.037)
Total Agricultural Revenue from all Paddy Plots (1000s MMK)	2061.691 (7534.968)	1910.314 (4443.200)	2213.069 (9684.915)
Panel B: Women's Agency			
Index of Female Agency in Agricultural Decisions (Standardized Sum)	0.197 $(0.967)$	$0.106 \\ (0.659)$	0.287 $(1.192)$
Index of Female Agency in Expenditure Decisions (Standardized Sum)	-0.022 (0.999)	0.125 $(0.787)$	-0.168 (1.156)
Agriculture decisions index: Woman takes power	0.651 $(0.857)$		
Agriculture decisions index: Husband gives power	0.031 $(0.202)$		
Agriculture decisions index: Wife and husband agree	0.300 $(0.646)$		
Expenditure decisions index: Woman takes power	2.312 (1.842)		
Expenditure decisions index: Husband gives power	0.406 $(0.872)$		
Expenditure decisions index: Wife and husband agree	1.203 $(1.362)$		

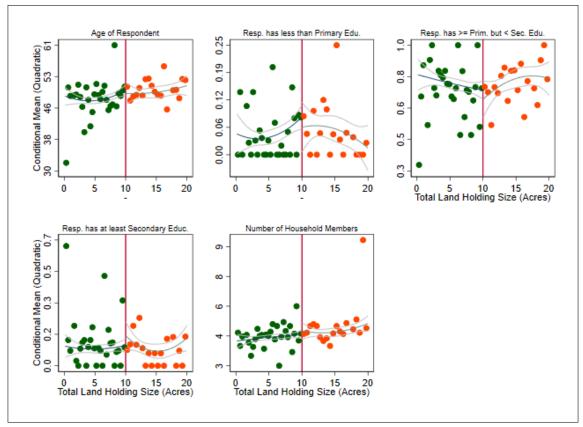
Notes: This table shows sample means for each variable separately by gender, as well as a combined figure; standard deviations are reported in parentheses. In all figures, the sample is restricted to those who report non-zero land holdings.

Table A.3: Components of Decision-Making Indices

	Female	Male	Total
Panel A: Agricultural Decisions Index			
Wife Involved in Decisions About Selling/Renting/Buying Land	0.0754 $(0.264)$	0.261 $(0.439)$	0.168 $(0.374)$
Wife Involved in Decisions About Livestock Raising	0.0221 $(0.147)$	0.273 $(0.446)$	0.148 $(0.355)$
Wife Involved in Decisions About Gardening	0.646 $(0.478)$	0.462 $(0.499)$	0.554 $(0.497)$
Wife Involved in Decisions About Hiring Agricultural Labor	0.480 $(0.500)$	0.426 $(0.495)$	0.453 $(0.498)$
Wife Involved in Decisions About Choosing Crops	0.263 $(0.441)$	0.378 $(0.485)$	0.320 $(0.467)$
Panel B: Expenditure Decisions Index			
Wife Involved in Decisions About Child Care	0.403 $(0.491)$	0.457 $(0.498)$	0.430 $(0.495)$
Wife Involved in Decisions About Healthcare	0.731 $(0.444)$	0.616 $(0.486)$	0.674 $(0.469)$
Wife Involved in Decisions About Cooking	0.966 $(0.182)$	0.484 $(0.500)$	0.725 $(0.447)$
Wife Involved in Decisions About Expenditures for Education	0.529 $(0.499)$	0.536 $(0.499)$	0.533 $(0.499)$
Wife Involved in Decisions About other Expenditures for Children	0.558 $(0.497)$	0.557 $(0.497)$	0.557 $(0.497)$
Wife Involved in Decisions About Expenditures for Food Consumption	0.906 $(0.292)$	0.711 $(0.453)$	0.808 $(0.394)$
Wife Involved in Decisions About Religious Expenditures	0.861 $(0.346)$	0.732 $(0.443)$	0.797 $(0.402)$
Wife Involved in Decisions About Fertility	0.164 $(0.370)$	0.291 $(0.454)$	0.227 $(0.419)$

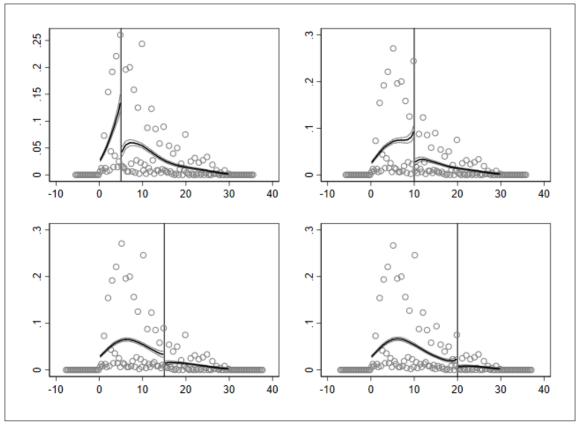
Notes: This table shows sample means for each individual component of the *Index of Women's Agency* in both *Agricultural* and *Expenditure Decisions* for men and women separately, as well as a combined figure; standard deviations are reported in parentheses. In all figures, the sample is restricted to those who report non-zero land holdings.

**Figure A.2:** Household Characteristics Above and Below the Ten-Acre Threshold



Notes: In each figure, the conditional mean of the indicated dependent variable (based on women's responses) is plotted for bins of fixed width in the running variable (Total Land Holding Size). The horizontal red line indicates the RD cutoff at ten acres, and separate quadratic lines are fit below the cutoff (between 0 and 10 acres) and above the cutoff (between 10 and 20 acres); 90% confidence intervals for the best-fit lines are also indicated in gray. These figures show no evidence of discontinuities in relevant household characteristics.

Figure A.3: Density of Land Holdings as Reported by Wives



Notes: These figures represent McCrary style density tests for manipulation in the running variable. We plot the density of reported land holding size for women, and test whether the distribution exhibits a discontinuity at a specific cutoff. We see that the distribution exhibits statistically significant discontinuities at the 5-acre, 10-acre, 15-acre and 20-acre integer values. The estimated size of the discontinuities and associated standard errors are, respectively, -1.250 (0.136), -1.288 (0.162), -0.803 (0.203) and -1.284 (0.293). The fractions of households that report owning exactly 5, 10, 15 or 20 acres of land are 8.0%, 7.5%, 2.7% and 2.3%, respectively. We interpret these graphs as evidence that reporting of land values is bunched at integer values rather than evidence of intentional sorting.

Table A.4: Comparison of Rounders vs. Non-Rounders

	Non-Rounders	Rounders	Diff.
Age of Respondent	51.90	52.08	-0.183 (1.646)
Respondent has Less than Primary Education	0.03	0.06	-0.028 $(0.034)$
Respondent has at least Primary but Less than Secondary Education	0.71	0.74	-0.035 $(0.065)$
Respondent has at least Secondary Education	0.24	0.12	0.126** (0.051)
Number of Household Members	4.09	4.65	-0.567** (0.229)
Observations	58	225	

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. This table compares mean values of select characteristics between "rounders" and "non-rounders". "Rounders" are individuals that report owning exactly ten acres of land, and "non-rounders" are those that report owning between 9 and 10 or 10 and 11 (exclusive) acres of land. Standard Errors are reported in parentheses.

Table A.5: Power Calculations
Wives' Responses

		Power	
Effect Size	60%	80%	95%
0.1	0.00	0.00	0.00
0.2	0.00	0.00	0.00
0.5	0.12	0.00	0.00
0.8	0.77	0.46	0.08
1.0	0.77	0.77	0.42

# Husband's Responses

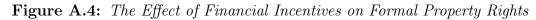
		Power	
Effect Size	60%	80%	95%
0.1	0.00	0.00	0.00
0.2	0.00	0.00	0.00
0.5	0.19	0.13	0.06
0.8	0.69	0.56	0.19
1.0	0.69	0.69	0.44

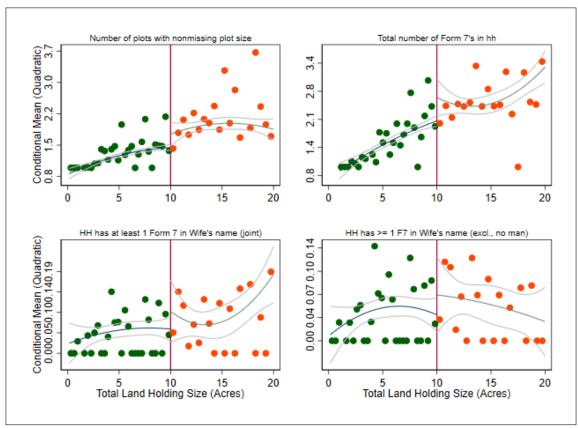
Notes: For any given effect size and power level, these tables indicate the proportion of outcome variables for which our effective sample size (as determined by the optimal bandwidth procedure in Calonico, Cattaneo and Titiunik 2014) is sufficient. Results are presented separately for Women's and Men's responses.

Table A.6: RD Results: Husband's Responses

Number of Plots with Total num. least 1 Form 7 in Wife's plot size in HH name (joint) 0.238) (0.238) (0.288) (0.110) 1.350*** 0.050 (0.234) (0.331) (0.436) (0.688 (0.000) 0.688 (0.000) 1.438 (0.688 (0.000) 0.688 (0.000) 0.688 (0.000) 0.648 (0.000) 0.048 (0.000)			Pr	Property Rights			Econor	Economic Outcomes		
Number of Plots with Total num. least 1 Form 7 in Wife's plot size in HH name (joint)  al 0.847*** -0.078 0.207*  (0.238) (0.288) (0.110)  ed 1.350*** 0.050 0.282**  (0.238) (0.288) (0.110)  1.350*** 0.050 0.282  (0.331) (0.436) (0.234)  an 1.438 2.032 0.048  least 1 Form 7 in Wife's i		(1)	(2)	(3)	(4)	(5)	(9)	(7) Log Total	(8)	(6)
al 0.847*** -0.078 0.207* (0.238) (0.288) (0.110) (0.238) (0.288) (0.110) (0.238) (0.288) (0.110) (0.238) (0.288) (0.110) (0.331) (0.436) (0.234) an 1.438 2.032 0.048 us 404 353 428		Number of Plots with nonmissing plot size	Total num. of Form 7s in HH	Household has at least 1 Form 7 in Wife's name (joint)	HH has at least 1 Form 7 in Wife's name (excl. and no other man)	Number of Loans in Wife's Name (Land	Number of Loans in Husband's Name (Land Collateralized)	Agricultural Revenue from Plots with Wife's Name on Form 7	$_{ m I}^{ m To}$	Log Total Agricultural Revenue from all Plots
ed 1.350*** 0.050 0.282** (0.238) (0.288) (0.110)  1.350*** 0.050 0.282 (0.331) (0.436) (0.234)  an 1.438 2.032 0.048 us 404 353 428	Conventional	0.847***	-0.078 (0.288)	0.207* (0.110)	0.210* (0.111)	0.330 (0.225)	0.197 (0.235)	-2.188 (3.268)	-2.084** (0.954)	-0.669 (1.230)
1.350*** 0.050 0.282 (0.331) (0.436) (0.234) 0.000 0.688 0.000 an 1.438 2.032 0.048 s 404 353 428	Bias-corrected	1.350*** $(0.238)$	0.050 $(0.288)$	0.282** (0.110)	0.281** $(0.111)$	0.536** $(0.225)$	0.642*** $(0.235)$	2.349 (3.268)	-1.221 (0.954)	-0.438 (1.230)
0.000 0.688 0.000 an 1.438 2.032 0.048 s 404 353 428	Robust	1.350*** $(0.331)$	0.050 $(0.436)$	0.282 $(0.234)$	0.281 $(0.235)$	0.536 $(0.472)$	0.642* $(0.343)$	2.349 (4.186)	-1.221 (1.281)	-0.438 (1.792)
2.133 2.402 2.625	RI p-Value Control Mean Observations Bandwidth	0.000 1.438 404 2.133	0.688 2.032 353 2.402	0.000 0.048 428 2.625	$0.000 \\ 0.045 \\ 427 \\ 2.599$	$0.000 \\ 0.051 \\ 404 \\ 2.188$	$0.052 \\ 0.888 \\ 404 \\ 2.163$	0.186 12.197 78 6.161	0.000 2.235 434 2.945	0.222 12.338 574 3.362

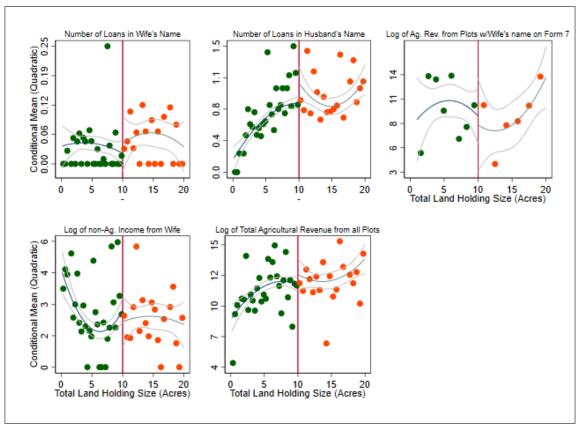
measures than women's responses, we present less conservative RD estimates in addition to the robust estimates reported in all other tables in the paper, i.e., estimate procedure (iii) as described below. The following estimates are reported: (i) conventional RD estimates with conventional variance estimator; (iii) bias-corrected RD estimates with robust variance estimator. (See Calonico, Cattaneo and Titiunik 2014 for more details.) Standard errors are shown in parentheses, and alternative p-values derived from the randomization inference procedure are displayed beneath the results. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth," reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure. Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the RD effect estimates—with a cutoff defined at ten acres—for men's responses. Since men's responses provide noisier





Notes: In each figure, the conditional mean of the indicated dependent variable is plotted for bins of fixed width in the running variable (Total Land Holding Size). The horizontal red line indicates the RD cutoff at ten acres, and separate quadratic lines are fit below the cutoff (between 0 and 10 acres) and above the cutoff (between 10 and 20 acres); 90% confidence intervals for the best fit lines are also indicated in gray. All plots are based on women's responses only.

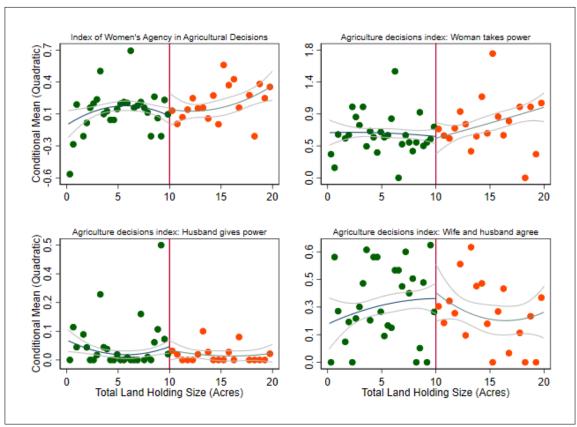
Figure A.5: The Effect of Financial Incentives on Loan and Economic Outcomes



Notes: In each figure, the conditional mean of the indicated dependent variable is plotted for bins of fixed width in the running variable (Total Land Holding Size). The horizontal red line indicates the RD cutoff at ten acres, and separate quadratic lines are fit below the cutoff (between 0 and 10 acres) and above the cutoff (between 10 and 20 acres); 90% confidence intervals for the best-fit lines are also indicated in gray. All plots are based on women's responses only.

**Figure A.6:** The Effect of Financial Incentives on Women's Agency:

Agricultural Decisions



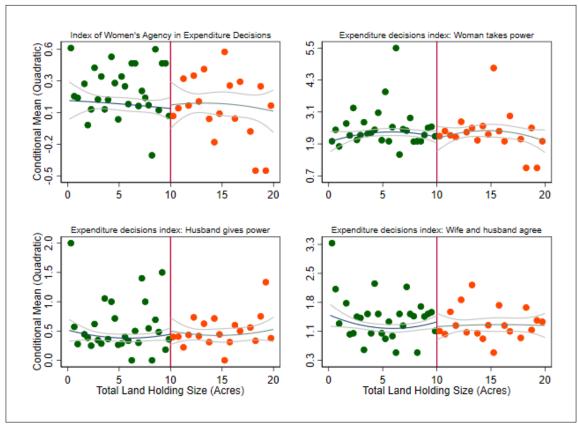
Notes: In each figure, the conditional mean of the indicated dependent variable is plotted for bins of fixed width in the running variable (Total Land Holding Size). The horizontal red line indicates the RD cutoff at ten acres, and separate quadratic lines are fit below the cutoff (between 0 and 10 acres) and above the cutoff (between 10 and 20 acres); 90% confidence intervals for the best-fit lines are also indicated in gray. The aggregate index for agricultural decisions presented in the first panel is based on the women's responses only. The remaining power indices are defined from a combination of men's and women's responses.

**Table A.7:** Financial Incentives are Unrelated to Women's Agency in Expenditure Decisions

	(1)	(2)	(3)	(4)	(5)
	Index of Women's Agency in Expenditure Decisions, Wife's Response	Index of Women's Agency in Expenditure Decisions, Husband's Response	Expenditure Decisions index: Wife takes power	Expenditure Decisions index: Husband gives power	Expenditure Decisions index: Wife and husband agree
Above 10 Acres	-0.056 (0.298)	0.390 (0.404)	-0.109 (0.563)	0.830 (0.521)	0.290 (0.569)
RI p-Value Control Mean	0.902 0.103	0.040 -0.117 396	0.838 2.236	0.000 0.415	0.248 1.282
${ m Observations} \ { m Bandwidth} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	431 2.731	$\frac{390}{2.153}$	$\frac{569}{3.170}$	$270 \\ 1.890$	$403 \\ 2.074$

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women (column 1) and men (column 2) responses. (Columns 3–5 are derived from a combination of men's and women's responses.) Robust standard errors are shown in parentheses, and the dependent variable for each specification is indicated in the column header. Alternative p-values derived from the randomization inference procedure are displayed directly beneath standard errors. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure.

Figure A.7: The Effect of Financial Incentives on Women's Agency: Expenditure Decisions



Notes: In each figure, the conditional mean of the indicated dependent variable is plotted for bins of fixed width in the running variable (Total Land Holding Size). The horizontal red line indicates the RD cutoff at ten acres, and separate quadratic lines are fit below the cutoff (between 0 and 10 acres) and above the cutoff (between 10 and 20 acres); 90% confidence intervals for the best-fit lines are also indicated in gray. The aggregate index for expenditure decisions presented in the first panel is based on the women's responses only. The remaining power indices are defined from a combination of men's and women's responses.

Table A.8: Robustness Check: Controlling for Education and Household Size

		Property Rights	Rights			Econc	Sconomic Outcomes	omes			Agency	Agency in Ag. De	Decisions	
	(1)	(2)	(3)	(4)	(5)	(9)	(2)	(8)	(6)	(10)	(11)	(12)	(13)	(14)
Above 10 Acres		1.010*** 0.940*** 0.140* (0.287) (0.355) (0.084)	0.140*	0.136* (0.081)	0.168*	0.860***	(4,447)	-2.394* (1.228)	1.665 (1.215)	0.084 $(0.175)$	0.443	-0.487 (0.345)	0.198 (0.221)	0.479
Control Mean Observations Bandwidth	1.446 404 2.133	1.983 353 2.402	0.069 428 2.625	0.055 427 2.599	0.032 404 2.188	0.814 404 2.163	10.494 78 6.161	2.253 434 2.945	11.626 574 3.362	0.077 580 3.659	0.424 403 2.333	0.636 271 1.983	0.069 267 1.848	0.330 271 1.987

education rate and household size. Robust standard errors are shown in parentheses beneath each regression coefficient. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women's responses (note that column optimal bandwidth procedure. The order of regression models follows that of the paper's main tables, with each number indicating a different dependent variable, as follows: Wife's name (excl. and no other man); (5) Number of Loans in Wife's Name (Land Collateralized); (6) Number of Loans in Husband's Name (Land Collateralized); (7) Log (1) Number of Plots with nonmissing plot size; (2) Total num. of Form 7s in HH; (3) Household has at least 1 Form 7 in Wife's name (joint); (4) HH has at least 1 Form 7 in Dotal Agricultural Revenue from Plots with Wife's Name on Form 7; (8) Log Total non-Agricultural Income from Wife; (9) Log Total Agricultural Revenue from all Plots; 10) Index of Women's Agency in Agricultural Decisions, Wife's Responses; (11) Index of Women's Agency in Agricultural Decisions, Husband's Responses; (12) Agricultural 11 is actually based on men's responses, while Columns 12-14 are derived from a combination of men's and women's responses.) All regressions include controls for secondary RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT Decisions index: Wife takes power; (13) Agricultural Decisions index: Husband gives power; (14) Agricultural Decisions index: Wife and husband agree.

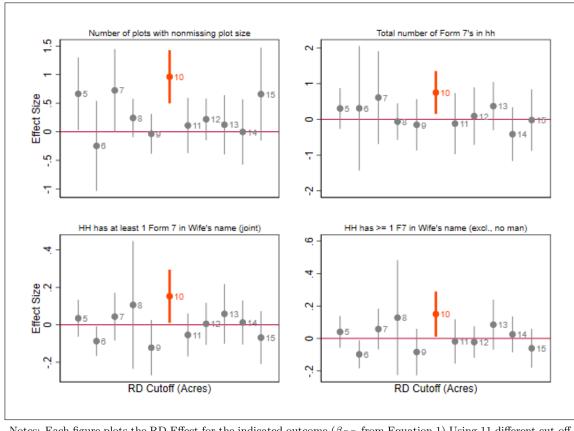


Figure A.8: Coefficient Plots for Land Outcomes

Notes: Each figure plots the RD Effect for the indicated outcome ( $\beta_{RD}$  from Equation 1) Using 11 different cut-off points in the running variable (Total Land Holding Size), ranging from 5 acres to 15 acres. For each different cut-off value, the point estimate for  $\beta_{RD}$  is plotted along with the 90% confidence interval. All results are based on women's responses only.

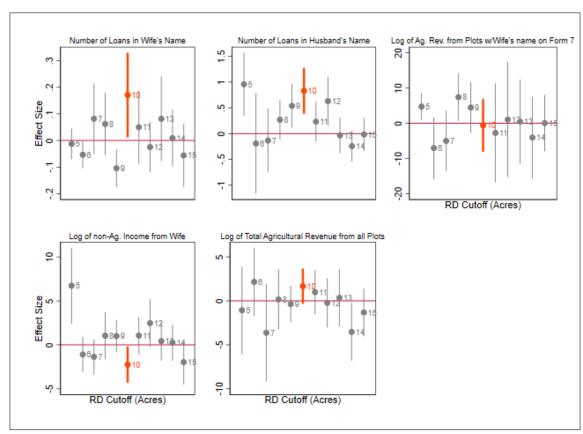
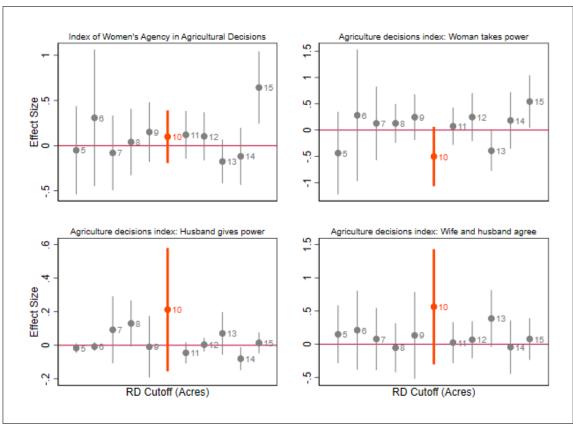


Figure A.9: Coefficient Plots for Loan and Economic Outcomes

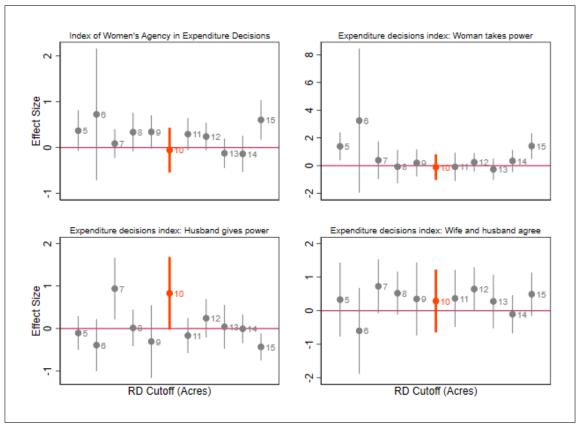
Notes: Each figure plots the RD Effect for the indicated outcome ( $\beta_{RD}$  from Equation 1) Using 11 different cut-off points in the running variable (Total Land Holding Size), ranging from 5 acres to 15 acres. For each different cut-off value, the point estimate for  $\beta_{RD}$  is plotted along with the 90% confidence interval. All results are based on women's responses only.

Figure A.10: Coefficient Plots for Agency Outcomes: Agricultural Decisions



Notes: Each figure plots the RD Effect for the indicated outcome ( $\beta_{RD}$  from Equation 1) Using 11 different cut-off points in the running variable (Total Land Holding Size), ranging from 5 acres to 15 acres. For each different cut-off value, the point estimate for  $\beta_{RD}$  is plotted along with the 90% confidence interval. The aggregate index for expenditure decisions presented in the first panel is based on the women's responses only. The remaining power indices are defined from a combination of men's and women's responses.

Figure A.11: Coefficient Plots for Agency Outcomes: Expenditure Decisions



Notes: Each figure plots the RD Effect for the indicated outcome ( $\beta_{RD}$  from Equation 1) Using 11 different cut-off points in the running variable (Total Land Holding Size), ranging from 5 acres to 15 acres. For each different cut-off value, the point estimate for  $\beta_{RD}$  is plotted along with the 90% confidence interval. The aggregate index for expenditure decisions presented in the first panel is based on the women's responses only. The remaining power indices are defined from a combination of men's and women's responses.

### B Appendix B: Behavioral Measures of Empowerment

As part of the household survey, we collected information from a behavioral exercise designed to capture an important aspect of women's economic empowerment. Building on the work of Almas et al. (2018), we elicited the amount (price) that women would be willing to pay in order to control a small cash transfer, following the intuition that women's willingness to pay more to control additional resources decreases when their control of existing resources is greater. The exercise asked women to choose between keeping a certain sum of money for themselves (e.g., 2750 MMK) versus giving a larger sum to their spouse (e.g., 3000 MMK). This choice was repeated with different monetary amounts, until we arrived at the amount for which the woman was indifferent between keeping the smaller sum and giving away the larger sum. For instance, if a woman opts to keep 2750 MMK for herself (as opposed to 3000 MMK for her spouse), but does not prefer to keep 2500 MMK, we infer that her willingness to pay for sole control is between 250 and 500 MMK. Such an elicitation is based on the well known Becker-DeGroot-Marschak (BDM) demand elicitation method.

We find that a sizeable fraction of the women in our survey do not have a preference for sole control; 10% of women would choose to hand over the entire amount of 3000 MMK to their spouse rather than keep it for themselves and 30% of women would choose to do the same even when offered sole control over 3250 MMK (indicating a negative willingness-to-pay for autonomy). These unexpected responses do not stem from a misunderstanding of the questions asked. We repeated the entire BDM elicitation mechanism with choices over land assets rather than cash, and obtained a similar pattern of results. In fact, the correla-

tion between the willingness-to-pay (WTP) measures for cash and for land is a statistically significant 0.62. Interestingly, the correlation of these WTP measures with the self-reported measures of women's decision making is extremely low (between -0.01 and -0.05). Finally, as seen in Table B.1 below, we note that the demand elicitation outcomes seem to be unaffected by the bank incentives examined in this paper.

**Table B.1:** Financial Incentives are Unrelated to Women's Demand for Autonomy

	(1) Amount Willing to Accept for Autonomy in Cash Game (Min)	(2) Amount Willing to Accept for Autonomy in Cash Game (Max)	(3) Amount Willing to Accept for Autonomy in Land Game (Min)	(4) Amount Willing to Accept for Autonomy in Land Game (Max)
Above 10 Acres	-270.988 (439.167)	-188.380 (430.670)	-0.589 (0.746)	-0.571 (0.736)
RI p-Value Control Mean	0.066 2417.918	0.184 2585.788	$0.070 \\ 4.462$	0.062 4.692
Observations Bandwidth	431 $2.741$	$565 \\ 3.035$	574 $3.363$	575 $3.429$

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women's responses. Robust standard errors are shown in parentheses, and the dependent variable for each specification is indicated in the column header. Alternative p-values derived from the randomization inference procedure are displayed directly beneath standard errors. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure.

## C Appendix C: Research Ethics

Research ethics are a critical part of any study involving human subjects. In all aspects of the research process, investigators must carefully consider trade-offs between the potential costs and/or harms to research participants and the benefits that can be generated by the findings. Our research team, in collaboration with all implementation partners—including Innovations for Poverty Action (IPA) and Landesa, a land rights NGO with long established connections to Myanmar government and civil society—took several steps to ensure that the research was conducted ethically.

Research team members consulted with and received feedback on all project stages—including research design, survey creation, and data collection—from their respective universities, local partners, and funding organizations. IRB approval was obtained from affiliated universities as well as IPA's own internal process, and permission for survey work was also obtained from the Government of Myanmar.<sup>17</sup> Participants were compensated for their time in accordance with local and international standards for this type of survey research. Perhaps most critically, for survey questions that were understood to be sensitive, including questions about the dynamics of the relationship between husbands and wives, multi-part ethics protocols were followed. First, enumerators received special training on how to ask sensitive questions, which were administered privately so that women would be assured of the confidentiality of their responses. During survey administration, respondents

 $<sup>^{17}</sup>$ Survey protocols are listed in Ayeyarwaddy regional government decision No. 16 at the cabinet meeting No. (35/2019). Protocols and data used for this study will be made available in the interest of research transparency, and on the condition that such data does not jeopardize ongoing activities or create risks for any participant.

heard the questions read aloud over headphones and input their responses directly into a tablet. Finally, strict reporting mechanisms were put in place to manage any adverse events.

#### D Appendix D: Analysis of Political Outcomes

The existing literature on democratization and political participation finds that historically, greater land equality is related to increased demands for democracy (Ansell and Samuels 2010; Albertus 2015). To examine whether formal property rights can influence the political participation of women, we explore five basic measures of political knowledge and behavior: (1)–(2) whether respondents could name political leaders in the Averarwaddy regional government (the Chief Minister and the Village Tract Administrator), (3) whether they were planning to vote in the upcoming national election, (4) whether they thought democratic processes were preferable to other forms of government, and (5) their general satisfaction with democracy in Myanmar. 18 Overall, we find little to no effects. While we do not observe any evidence that women in households above the ten-acre threshold are more politically aware or have different democratic preferences, we note that men in such households are more likely to know the name of the village tract administrator (VTA). One possible explanation of this result is that men spend time interacting with local officials, including the VTA, while transferring land titles to their wives. The fact that we observe this effect for men—and not women—suggests that the administrative process of land registration is handled primarily by the benefactor rather than the beneficiary of the transfer. Given that we do not find strong effects of de jure property rights transfers on other economic or empowerment outcomes, this set of largely null results for women's political engagement is not unexpected.

<sup>&</sup>lt;sup>18</sup>The latter question elicited responses based on an integer scale ranging from 1 ("Very Satisfied") to 4 ("Not at all satisfied").

Table D.1: Financial Incentives are Unrelated to Political Outcomes

	(1)	(2)	(3)	(4)	(5)
	Name CM of Ayeyarwaddy correctly	Name VTA correctly	Plan to vote in upcoming National election	Dem. always preferable to any other gov.	Satisfaction with democracy in Myanmar
Panel A: Wife	0.004 $(0.063)$	0.010 $(0.073)$	-0.119 (0.091)	0.163 $(0.119)$	-0.023 (0.143)
RI p-Value Control Mean Observations Bandwidth	0.496 0.058 583 3.795	0.872 0.943 568 3.116	0.000 0.977 569 3.163	0.022 0.442 565 3.027	0.478 1.849 672 4.240
Panel B: Husband	-0.138* (0.083)	0.060*** (0.021)	-0.132 $(0.148)$	-0.078 $(0.254)$	0.311 $(0.333)$
RI p-Value Control Mean Observations	0.256 0.142 583	0.000 0.964 568	0.000 0.992 569	0.406 0.614 565	0.302 1.678 672
Observations Bandwidth	$583 \\ 3.795$	$568 \\ 3.116$	$569 \\ 3.163$	$565 \\ 3.027$	672 $4.240$

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.10. Coefficients represent the robust RD effect estimates—with a cutoff defined at ten acres—for women's and men's responses separately. Robust standard errors are shown in parentheses, and the dependent variable for each specification is indicated in the column header. Alternative p-values derived from the randomization inference procedure are displayed directly beneath standard errors. "Control Mean" is defined as the average of the dependent variable for observations between the lower limit of the RD bandwidth and RD cutoff, while "Observations" indicates the total number of observations used for the RD estimate, i.e., the number of observations that fall within the chosen bandwidth. "Bandwidth" reports the size of the RD bandwidth (in acres), as calculated by the CCT optimal bandwidth procedure.